

AIRMAIL

THE EXTREME FLIGHT RC NEWSLETTER

THE MERGER



NWRC





FROM THE

PRESIDENT

Season's Greetings!

As 2022 comes to a close, I'd like to take a moment to reflect on what an amazing year it has been for us here at Extreme Flight. We celebrated our 20th year in business and had a banner year in sales with multiple new aircraft making it to market. Our 20th anniversary bash, Wings Over America was hugely successful and has encouraged us to make this an annual event.

And now, I'd like to make an official announcement that will put a bow on the year: In cooperation with our great friend and business associate Tim Hanstine, we have completed a corporate merger of Extreme Flight RC and Northwest RC, and Tim will become General Manager as well as part owner of Extreme Flight on January 1, 2023. Tim and his family are in the process of closing up shop in Washington state and preparing to move cross country to join us in Cumming, Georgia at Extreme Flight headquarters. To say that we are thrilled about this is an understatement!

Tim's love and enthusiasm for the hobby is contagious and his tireless work ethic will make him an integral part of Extreme Flight operations, allowing us to grow in exciting new directions and improve all aspects of our business. Please join us in welcoming Tim into our family and know that you can expect great things in the near future!

From all of us here at Extreme Flight, we wish you and your family the happiest of holidays and best wishes for a happy, healthy and prosperous new year. And as always, we thank you dearly for your continued patronage and support.

Sincerely,

Chris Hinson,
Founder and President
ExtremeFlightRC





**I'd like to speak to the
MANAGER**

**Tim Hanstine joins Extreme Flight RC as
Partner and General Manager**

Over the course of almost two years, Extreme Flight RC and Northwest RC have been working on a potential merger, and it became a reality in late 2022! “Supa” Tim Hanstine, founder and owner of NorthwestRC in Seattle, Washington, has become an owner of Extreme Flight RC, joining Chris Hinson and Ben Fisher as partner. The companies have merged to form the expanded ExtremeFlight RC.

“Tim is joining our company and our board of directors, and we’re happy to have him. To expand and stay on top of the global aerobatic RC market, we need a person of his talents and the systems he has developed at NWRC,” said Hinson. “Tim is a quality and customer-service oriented individual, and we already know him from his exemplary work as our West-coast USA distributor of Extreme Flight products. He’s proven himself in every way.”

Hanstine received his training in merchandising as part of the Nordstrom organization. “I was running the coffee bar on the ground floor at the Nordstrom corporate headquarters in Seattle,” Hanstine explained. “It didn’t take long before executives noticed me and I was quickly invited into the sales and man-

agement program.” Tim managed the highest volume department in the category before being recruited into national and key accounts management where he fine tuned his merchandising career. Leaving corporate America to pursue a career in the RC hobby he briefly worked with Valley View RC before starting Northwest RC in September, 2015.

“The first container arrived on my wedding anniversary. They seem to do that like clockwork on anniversaries and birthdays! Anyway, my wife, Sarah, has been my partner, running NWRC with me, every day.”

“Northwest RC was named the Extreme Flight distributor for the Western US based upon Tim’s reputation,” said Ben Fisher. “We knew him in the industry, knew he was a pro, a serious guy, great pilot and smart businessman. He was the only person we would trust with an American distributorship. Now, he’s our #1 choice to take over management of daily operations at Extreme Flight.”

Hanstine will start as General Manager of Extreme Flight Global Operations on January 1, 2023. His office will be at the Atlanta Headquarters, but his responsibilities will be worldwide.

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Extreme Flight Owners/Board Members Fisher, Hinson, and Hanstine with CFO Melissa Hinson

Hinson said, “We are anxious to expand our global reach and sales, and to do that, we need a professional to manage those accounts. Tim is that guy, with the training and experience to handle it. I think our international dealers will benefit from Tim’s expertise.”



Tim and son Timmy at Oshkosh 2022, where they flew RC demos for the huge crowds.

negotiating this merger, Tim came and spent two weeks at my house in Texas, and we were in the shop building or at the field flying, constantly, until after dark every day. We’re both just nuts about airplanes. That’s a guy I can work with.”

Tim will be managing the large and complex process of physically merging the inventory and systems of Extreme Flight and NWRC over the course of Spring, 2023.

“It’s impossible to precisely forecast dates for all of this stuff,” he said. “Basically, we’re switching our stream of inbound containers from Washington to Georgia, but that takes time. I’m going to say that by Summer, we’ll be done.” Tim will be splitting his time between Seattle and Atlanta during this transition. “I’ll be on airplanes and in vans a lot. A whole lot.”

“Tim is one of my best friends,” said VP Ben Fisher. “I’m tremendously excited to finally get to work with him. What really drew Chris and I to work together in the first place was our shared, deep love of RC, and I feel exactly that kinship with Tim. While we were





RC **SKYWING**

Extreme Flight welcomes **SKYWING**

Extreme Flight has become the North American distributor of Skywing RC aircraft through its merger with Northwest RC!

“As everyone knows,” said Extreme Flight CEO Chris Hinson, “we are picky as hell about the quality of the model aircraft we sell. It’s a big part of our success. We’ve been watching the Skywing brand for several years, and we’ve seen the high quality they have achieved. We’re proud to offer this brand to our customers, and we’re going to invest in it.”

Skywing produces aerobatic ARF aircraft from 38” foam hybrid airplanes up to 116” giant scales. The lineup is full of high-performance offerings.

New Extreme Flight General Manager Tim Hanstine has been the American distributor of skywing since 2018 and will manage the addition of Skywing planes and parts to the Extreme Flight website and system. “It’s simply a quality brand. I’ve been working closely with the staff at Skywing for years and I’m so proud of what we’ve achieved. Skywing has carved out a place at the top of the aerobatic RC market.”

Extreme Flight VP Ben Fisher said, “The timing is perfect for this. Skywing has developed a stellar product line. I’ve been building and testing their aircraft for some time now and I’m totally impressed. They’re strong, light, and fly really well. But, and this is a very good thing, they have their own distinct flavor. They don’t look like Extreme Flight aircraft and they feel different.”

Hanstine agrees. “The Skywing planes have their own distinct personalities. I love ‘em. They’re hardcore and stable. They’re worthy to be sold alongside our other offerings. I’m anxious for more people to try them out and see what the buzz is about.”

The Skywing lineup of aircraft will be appearing on the ExtremeFlightRC.com website in Spring 2023, as soon as containers land in Georgia. In the meantime, Northwest RC will continue to ship Skywing from the Seattle, WA location. Look for updates on the Extreme Flight and NWRC websites and Facebook pages.





Wings over America **2023**

Extreme Flight cordially invites you to join us for the 2nd annual Wings Over America fly-in, March 29-April 2, 2023. Held at the world-famous Hodges Field in picturesque Andersonville, Georgia, our event is a relaxed, friendly gathering of RC enthusiasts with maximum open flying time, a huge raffle, great food and fellowship. Come see all the latest, greatest new offerings from Extreme Flight, meet the company owners and team pilots, and fly to your heart's content. On-site camping with hookups available, please contact Jeremy Jackson at 470-514-0770 or Jnjacksn@gmail.com to reserve a spot. See you in March!